

HVAC Sales Consultant



Job Description

Robies has an immediate opening for an HVAC Sales Consultant. A Robies Sales Consultant works with customers in their home to offer HVAC products and services. This position is for a motivated, energetic, productive individual. The ideal candidate has sales experience or experience in the trades. HVAC experience not required. This is a challenging but rewarding job! Must be highly personable, comfortable in customer's homes and willing to work hard, study and follow all sales policies & procedures.

Responsibilities

- Effective and timely lead management
- Performing in home consultation with homeowner discussing HVAC products & services
- Collecting & organizing all information, photos, job notes relevant to the installation
- Accurate estimating and quoting and timely delivery of information to homeowner
- Proper follow up & effective communication throughout sales & installation process

About Robies

Robies is Cape Cod's Premier HVAC Contractor offering the best brands in the industry. We are the Cape's only Carrier Factory Authorized dealer and four-time winner of the Carrier President's Trophy. We proudly offer Carrier heating and cooling products, Lochinvar Boilers, Generac Generators, Mitsubishi Ductless, AeroSeal Duct Sealing, and a wide range of indoor air quality products.

Benefits:

- Competitive base salary
- Company vehicle
- Company iPhone, iPad and Laptop
- On site and classroom training
- Healthcare Plan with HSA
- 401K Retirement Plan

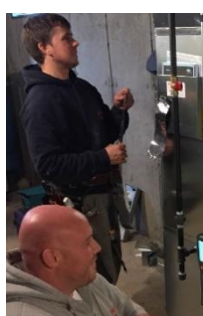


Requirements:

- Driver's License
- Positive attitude & eagerness to learn

Job Details

- Start time: 7:00 AM
- Compensation: Base Salary with Commission
- Employment type: Full Time



Join the best HVAC team on Cape Cod!